**As a client, I want the website to give me requirement list to complete the calculations so it will be easier to use.**

General Information needed

* What the main revenue type is

Data entry

* Annual sales of units
* Cost of incidents (insurers cost)
* Number of incidents annually
* Total number of vehicles
* Total distance travelled by fleet
* Annual cost of current insurance
* Insurance cost per vehicles
* If there was any excess cost of insurance
* Gross annual turnover
* Profits from?
* Average units of cost?
* Grey fleet?
* average annual business fleet travel(kms) of employees using their own vehicle (if you are liable for grey fleet)?

Calculations

* Overall Claim Rate per 100,000 Kilometres
* Kilometres travelled per claim for combined fleet
* Overall Claim Rate per Vehicle

Direct cost

* Cost?
* As percentage of Gross Turnover
* As percentage of Net Profit

Indirect cost

* Cost?
* As percentage of Gross Turnover
* As percentage of Net Profit

Estimated Total Costs - Managed Fleet Only

* Cost?
* As percentage of Gross Turnover
* As percentage of Net Profit

Estimated Total Costs - All Vehicles

* Cost?
* As percentage of Gross Turnover
* As percentage of Net Profit

Stage 4

* Unit revenue
* Direct incident costs
* Indirect incident costs
* Total incident costs managed fleet
* Total incident costs - all vehicles (managed + grey fleet)
* Note: everything in stage 4 is doubled input

Simple Requirement List

* Complete numbers of assets with their usage, cost and revenue
* Information about incidents including cost of insurance and extras paid
* Information about current grey fleet
* Complete information about claims
* Details about direct, indirect cost, total cost of managed fleet and total cost of all vehicles